



Jim Dickeson

Trade Compliance Professional

8305 SE 42nd Street • Mercer Island WA 98040 USA
206.275.3866 • jim@dickeson.net • www.dickeson.net

Import / Export Compliance Expert • Licensed Customs Broker • 20+ Years Experience

Professional Experience:

Lynden International, Seattle, WA, 2006 – present
Assistant Vice President Customs Services
Corporate Compliance Manager

Reduce regulatory risk of export forwarding and customs brokerage for 30 branch operation

- Audit using Customs' ACE, Census' AES, and Lynden's system's extracts
- Classify commodities to HTSUS, Schedule B, ECCN, ITAR
- Determine Commerce, State, and Treasury Department licensing requirements
- Develop computer-based training for Lynden's Learning Management System
- Achieved Validation of C-TPAT program
- Instruct and mentor import and export staff
- Consult with internal and external customers on regulatory matters

Import Geeks LLC, Seattle, WA, 2005 – 2006
Owner

Freelance import/export compliance consulting with several west coast firms, including

- Export assessment of nuclear power test equipment manufacturer
- Classification, origin and quota determinations for clothing importer

JPMorgan Chase Vastera, Inc. (formerly Vastera, Inc.), Dulles, VA, 2002 – 2005
Senior Consultant

Consulted clients on import/export compliance and supply chain security throughout North America

- Performed compliance assessments and recommended solutions
 - Trained staff and implemented internal controls
 - Customs' ITRAC data analysis in MS Access
 - Won Customs protests and rulings requests
 - Qualified clients for C-TPAT
 - Qualified products for NAFTA
 - Mentored junior level consultants
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International Trade Compliance Professional

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Stratus Technologies, Inc. (formerly Stratus Computer, Inc.), Maynard, MA, 1996 – 2002 Trade Compliance Specialist

Directed import and export compliance for computer manufacturer

- Controlled in excess of \$100 million in annual customs penalty exposure
- Reduced customs inquiries by 90%; no penalties issued
- Created MS Access database of product classifications, available over intranet
- Improved transit times by streamlining clearance process
- Managed relationships with government agencies and service providers

Various Freight Forwarders and Customs Brokers, 1982 – 1996 Branch Import Manager

- Nissin International
- Kintetsu World Express (formerly Kintetsu Intermodal)
- Pandair Freight (acquired by Air Express International)
- Air Express International (acquired by Danzas, DHL)

Education:

- MBA, Syracuse University, 2006
- BBA, Wichita State University, 1981

Published Articles:

- The Myths and Realities of Import Compliance, 2002, 2005
- Lessons Learned Since the Mod Act, 2002

Affiliations:

- Customs Brokers and International Freight Forwarders Association of Washington State
 - Export Chair for 2009 Western Cargo Conference of the Pacific Coast Council of Customs Brokers and Freight Forwarders Associations
 - Board Member, Seattle World Trade Club
 - Toastmasters International
 - AIESEC
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